

Mr. R. W. Hoffman
Senior Subcontract Administrator
McDonnell Douglas Electronics
Corporation
P.O. Box 426
St. Charles, Missouri 66301



Inquiry
Information
Innovation

THE
**Monroe
Institute**
OF
Applied Sciences

July 15, 1982

SUBJECT: MDEC RFQ 1802 RWH-984 dated 6 July 1982

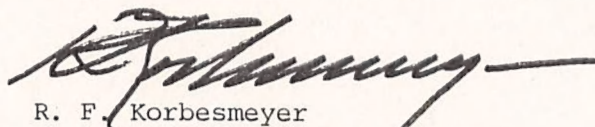
Dear Mr. Hoffman:

This letter will confirm my telephone conversation with Mr. George Urias relative to our firm fixed price offer. We have reviewed our offer in the light of our conversation and have thus reduced some areas of our effort. We are therefore reducing our firm fixed price offer to \$183,200. We trust that this reduction will assist you in your pricing effort.

Should you have any questions, please do not hesitate to contact me.

Sincerely yours,

MONROE INSTITUTE OF APPLIED SCIENCES


R. F. Korbesmeyer
Director of Administration